

Advocacy Survey Spring 2013 Course Information and Syllabus

The goal of this course is to expose you to the spectrum of legal advocacy, beginning from the moment a prospective client enters your office and ending with an appeal of your case. In each segment, we will 1) survey both the relevant statutory and case law, 2) examine the process and procedure required to move through each segment, and 3) learn the skill sets necessary to effectively advocate in each segment, including application and presentation of one skill per segment.

Even though there is no bound text for this course, there will be reading assignments – which will either be sent to you as a .pdf or which can be accessed through Lexis/Nexis or Westlaw. There will be 5 data points in the grading rubric, and they are:

- 1) **Professionalism and Participation (10% of total grade)**
- 2) **Journal Entry #1 (12% of total grade) – Mediation Advocacy**
Due before class starts on March 7
- 3) **Journal Entry #2 (18% of total grade) – Arbitration Advocacy**
Due before class starts on April 11
- 4) **Journal Entry #3 (30% of total grade) – Trial Advocacy**
Due before class starts on April 23
- 5) **Final Exam (30% of total grade)**

Additional Course Requirements:

- 1) Attend the Final Trial for the Law Center's Trial Advocacy class (Saturday, April 20th).

Syllabus

Jan 15	Class 1:	Introduction The Psychology of a Dispute
Jan 17	Class 2:	Assessments
Jan 22	Class 3:	Three Points of Focus: Storytelling, 9 Stages of Conflict Escalation, and Deep Structure
Jan 24	Class 4:	Pre-trial Advocacy
Jan 29	Class 5:	Pre-trial Advocacy
Jan 31	Class 6:	Pre-trial Advocacy

Feb 5	Class 7:	Appellate Advocacy
Feb 7	Class 8:	Appellate Advocacy
Feb 12	Class 9:	(No Class)
Feb 14	Class 10:	(No Class)
Feb 19	Class 11:	Appellate Advocacy
Feb 21	Class 12:	Mediation Advocacy
Feb 26	Class 13:	Mediation Advocacy
Feb 28	Class 14:	Mediation Advocacy
Mar 5	Class 15:	Mediation Advocacy
Mar 7	Class 16:	Negotiation Advocacy
Mar 19	Class 17:	Negotiation Advocacy
Mar 21	Class 18:	Negotiation Advocacy
Mar 26	Class 19:	Negotiation Advocacy
Mar 28	Class 20:	Arbitration Advocacy
Apr 2	Class 21:	Arbitration Advocacy
Apr 4	Class 22:	Arbitration Advocacy
Apr 9	Class 23:	Arbitration Advocacy
Apr 11	Class 24:	Trial Advocacy
Apr 16	Class 25:	Trial Advocacy
Apr 18	Class 26:	Trial Advocacy
Apr 20	Attend Final Trials for the Trial Advocacy Class (at the Courthouse)	
Apr 23	Class 27:	Trial Advocacy
Apr 25	Class 28:	Final Exam